

Town of Bethlehem Second Quarter Results



**FOR THE PERIOD ENDING
6/30/2009**

**JOHN H. CUNNINGHAM
SUPERVISOR**

JOANN DAWSON

KYLE KOTARY

MARK HENNESSEY

SAM MESSINA

BETHLEHEM TOWN BOARD

General Fund Second Quarter Results



	2009 YTD	2008 YTD	Variance
Revenue	\$8,842,518	\$9,539,800	-697,282
Expenditures	-7,925,664	-8,234,390	308,726
Estimated Over/(Under)	\$916,854	\$1,305,410	-388,556

Sales Tax Revenue

2009 YTD	2009 Budgeted to date	2008 YTD	2008 Budgeted to date
4,713,937	5,150,000	5,025,038	4,842,500

Note: The 2009 sales tax revenue through the end of the second quarter is 6.6% less than the 2008 results and 9.3% less than budgeted.

Mortgage Tax Revenue

2009 YTD	2009 Budgeted to date	2008 YTD	2008 Budgeted to date
475,546	700,000	697,799	500,000

Note: The 2009 mortgage tax revenue through the end of the second quarter is 47% less than the 2008 results and 47% less than budgeted.

Highway Fund Second Quarter Results



	2009 Actual	2008 Actual	Variance
Revenue	\$5,030,779	\$4,865,537	165,242
Expenditures	-2,601,474	-2,487,802	-113,672
Estimated Over/(Under)	\$2,429,305	\$2,377,735	51,570

Water Fund Second Quarter Results



	2009 Actual	2008 Actual	Variance
Revenue	\$4,198,250	\$3,956,334	241,916
Expenditures	-4,138,468	-4,087,285	-51,183
Estimated Over/(Under)	\$59,782	(\$130,951)	190,733

Sewer Fund Second Quarter Results



	2009 Actual	2008 Actual	Variance
Revenue	\$2,470,707	\$2,487,834	-17,127
Expenditures	-1,325,665	-1,538,913	213,248
Estimated Over/(Under)	\$1,145,042	\$948,921	196,121

General Fund Budget Changes



	2009 Original	2009 Modified	Variance
Revenue	\$17,450,000	\$16,609,523	-1,090,477
Expenditures	<u>-18,192,000</u>	<u>-17,473,950</u>	<u>-968,050</u>
Budget Gap	-742,000	-864,427	-122,427
Planned Use of Fund Balance	\$742,000	\$864,427	122,427



PROJECTED FUND BALANCE IMPACT BASED ON MID-YEAR MODIFICATIONS

	General	Highway	Water	Sewer
Fund Balance, 12/31/08	\$4,468,085	\$1,717,590	\$2,350,338	\$1,332,515
2009 Budgeted Use of Fund Balance	(742,000)	(375,000)	(375,000)	(284,000)
Add'l fund balance impact	(122,427)	344,820	4,019	(15,773)
Projected Fund Balance, 12/31/09	\$3,603,658	\$1,687,410	\$1,979,357	\$1,032,742
<i>15% of Budgeted Appropriations</i>	<i>2,583,593</i>	<i>991,650</i>	<i>1,391,940</i>	<i>662,460</i>
<i>Excess Fund Balance Beyond 15%</i>	<i>820,066</i>	<i>695,760</i>	<i>587,417</i>	<i>370,282</i>

Long-term Financial View



- Current economic conditions have impacted revenue from sales and mortgage tax and interest earnings by approx. \$1,290,000
- All departments in the Town have been asked to carefully watch every penny and Town operations have been adjusted to address this operational shortfall by
 - Deferring Equipment & Furniture Purchases
 - Implementing a hiring freeze and reducing positions in departments
 - Reducing pool hours
 - Realizing fuel cost savings
- The Town continues to pursue outside revenue source that have the potential to fund projects and operations to avoid over reliance on residential property tax.